HLC Consultants

DIGITALLY TRANSFORM YOUR BUSINESS,

FINANCE, SALES, OPERATIONS, HR

"not only **we have a clear picture** about our funds but also the performance"

"They have **amazed us** with their work"

"You are **the best**"

"It's great that we found **Odoo**"

"*Highly Recommended.*"

"Odoo is a **game changer** for us"

"He is an **economist with great skills**"

HLC Consultants

How we help

FASTER DECISIONS
COST SAVINGS
MORE SALES
EFFICIENCIES

12+	100+	$3B	Best Odoo	11K+
Years of Experience	Projects Delivered	Valuation model	ERP Consultants 2024 Award by Acquisition Intl.	Followers

Microsoft odoo Google Canva zapier OpenAI

Technologies we leverage

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What we do

DIGITAL SOLUTIONS

Digital Transformation
Odoo ERP
Websites
Social Marketing

FINANCIAL EXPERTISE

Accounting Services
Financial Modeling
Compliance & Tax
Corporate filings

OPERATIONAL EXCELLENCE

Financial Audits
Internal Audits
Process Improvements
Excel Trainings

HLC Consultants

References

Atlas Copco
bakertilly
SBEEC digital energy transformation
instacare
Jalal Sons
Softech Systems. Innovating your world
ASHJAR أشجار
vdothat
E-LEEVATE logistics
MANTHAR Transit
frina
Green Apparel
Aamir Salman Rizwan chartered accountants
CREATIVECODE
HCC Connect
CONSULTRATEGY Innovation. Strategy. Growth
SAYYED WRITING INSTRUMENTS (PVT.) LIMITED
QuerinFer
شركة الأرض الخضراء للفحص GREENLAND FOR INSPECTION
FUWU
SOHO TECH SERVICES
XEMPERIA bio-inspired diagnostics
IBEX SERVICES
Swift Craft Studios
SportsCo BEHIND EVERY ATHLETE

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REAL CASES REAL IMPACT

HOW WE ARE IMPACTING BUSINESSES

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FINANCIAL MODELLING

$3 BILLION VALUATION *Case Study*

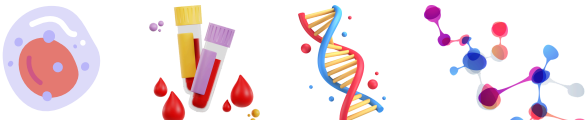
XEMPERIA®
bio-inspired diagnostics

Bio-tech

Healthcare

Xemperia, founded in 2023, offers a minimally invasive blood test for breast cancer diagnostics, backed by 25 years of research. With over 98% specificity and up to 93% sensitivity, it enables early detection, relapse monitoring, and personalized treatments.

Backed by	UNIFR
Research backing	Over 25 years
Model built in	Microsoft Excel
Duration	5 months
Span	10 years
Multi Case Scenarios	Yes
Graphs & Analysis	Yes
Statements & Projections	• Balance Sheet • Profit and Loss • Cash Flows • Target Market • Revenues • Expenses
Key Features	• Scalable, flexible models with forecasting and scenario planning for adaptability. • Automation, data validation, and visualizations for accuracy and efficiency. • Customization and collaboration ensure alignment and transparency. • Key challenges like data quality and market changes are effectively managed. • Clear insights drive better decision-making and long-term success.



> I met Muhammad Hammad Latif as a consultant for the preparation of the business plan of Xemperia SA, a company active in the medical and pharmaceutical field. I appreciated his high level of professionalism, competence, tenacity and great availability. He is an economist with great skills and is able to handle complex statistical data.

Dr. Avv. Tuto Rossi • *Chief Legal Officer at Xemperia*

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ERP, WEBSITE

Case Study

SBEEC

digital energy transformation

Information Technology

Energy Solar

odoo

SBEEC is pioneering Digitalizing of Energy and Microgrid Development in Pakistan

Company size	125
Hosting type	Odoo Online
Implementation time	6 Months
Odoo apps	Accounting, Invoicing, CRM, Sales, Website, Blogs, Inventory, Purchase, Employees, Attendance, Payroll, Social Marketing, Surverys, Projects, Helpdesk, Discuss, Approvals, Knowledge, Documents, BI, Sign.

Key Solutions

• Variety of invoicing policies	One of the challenges were to design the processes for invoicing of various types of goods and services like based on project milestones, goods delivery, recurring fixed services.
• Sales tax invoices in 6 different regions	SBEEC can now issue sales tax invoices in 6 different regions with different invoice sequences and comply with sales tax requirements of all regions easily (Punjab, Sindh, Balochistan, KPK, Islamabad, AJK).
• Dated website	They now have a brand new & fresh Odoo website sbeec.pk
• Improved productivity	Teams now communicate via the Discuss app instead of Slack and manage their tasks in the To-do app instead of Evernote.
• Cost savings	Different subscriptions were replaced by All-in-one Odoo.

> Working with HLC Consultants and choosing Odoo is an excellent experience for us and is a game changer for our business while reducing direct applications cost as it combines personal productivity apps with the ERP modules in one compact package. It is nimble and flexible and has good user interfaces.
>
> ***Masroor Ahmad Khan*** • *Chairman at SBEEC*

> Its great that we found Odoo else we would were going to go with something like SAP and that wouldn't have been suitable for us at all.
>
> ***Moiz Ahmad Khan*** • *Director at SBEEC*

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ACCOUNTING SERVICES, ERP

Case Study

MANTHAR *Transit*

Transport

Manthar Transit provides employee transportation services to corporates especially textile sector in Pakistan.

Fleet size	120+
Hosting type	Odoo Online
Implementation time	2 Months
Odoo apps	Accounting, Invoicing, Sales, Fleet maintenance & Fueling, Knowledge, Documents, BI, Sign.

Key Solutions

- Accounting & Management reporting

  No clear reporting and decision making at each month end regarding profitability of the business and vehicles.

  The solution being provided here is Monthly Accounting services inlcuding vehicle wise Profit & Loss Accounts and profit allocation model between respective business partners.

- Vehicle and Driver performance *(Custom)*

  New module was developed for recording and reporting of of vehicle-wise fueling, odometer readings, and driver allocation, vehicle maintenance alerts etc.

- Cost savings

  Different subscriptions like Fleetio and Quickbooks were replaced by All-in-one Odoo.

> We never understood where our money goes every month until we hired HLC Consultants. Thanks to them, not only we have a clear picture about our funds but also the performance of each individual bus and driver which has allowed us to set KPIs.
>
> ***Daud Ahmed*** • *CEO at Manthar Transit*

HLC Consultants

VIRTUAL CFO, ACCOUNTING

Case Study

شركة الأرض الخضراء للفحص
GREENLAND
FOR INSPECTION

Industrial Inspection

Health & Safety

Greenland NDT offers inspection and industrial services in KSA. It offers a comprehensive suite of non-destructive testing solutions, ensuring quality and compliance across various industries with precision and expertise.

Company size	<20
Hosting type	Odoo Online
Odoo apps	Accounting Invoicing Dashboards
Reporting frequency	Monthly

Key Solutions

- Routine Bookkeeping — Routine bookkeeping including posting of all Vendor bills, Customer invoices, Bank statements and Reconciliations, Fixed Assets, Prepayments and others manual adjustments.
- ERP Administration — Managing and maintaining Chart of Accounts, Product master etc.
- Management reporting — Analytics, Business insights, Investor ratios, Financial Statements, Receivable and Income Analysis, Expense Analysis.

> You are super. You are the best, brother.
>
> ***Abdul Rahman Al-Shammari*** • *CEO at Greenland NDT*

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RESTAURANT MANAGEMENT

Case Study

FUWU

Food

Restaurant

odoo

Fuwu is a pan-asian cuisine based in Lahore Pakistan serving its customers with delightful chinese and Thi dishes.

Company size	10+
Hosting type	Odoo Online
Implementation time	1 Month
Odoo apps	Restaurant Management (Kitchen Display, Self Ordering & Menu, Customer display, Floor plans, QR Codes) Inventory, Invoicing, Sales, Knowledge, Documents, BI, Sign.

Key Solutions

• Restaurant Management	State of the art restaurant management system was deployed at Fuwu. Special features include Kitchen Preparation Display, Customer Live Display showing order status, Point of Sales with printing setup, local denominations of PKR, Customized Floor and seating plans, QR codes for self ordering and menu.
• Inventory and Purchasing	Product wise tracking, history of purchase, inventory forecast and on-hand stock.

> Restaurant Management System implemented by HLC Consultants at my cuisine is attracting more customers especially young people since they are more close to technology. Its very easy to manage my funds and understand daily activity using built-in reports just a click away.
>
> ***Ali Nisar*** • *CEO at Fuwu Pan-Asian*

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ERP Case Study

instacare

Information Technology

Healthcare

odoo

InstaCare, is a health-tech platform, built up to bridge a patient with the right healthcare providers with a focus to improve the quality of healthcare ecosystem by making it accessible and affordable for everyone.

Company size	50
Hosting type	Odoo Online
Implementation time	2 Months
Odoo apps	Accounting Invoicing Dashboards

Key Solutions

• Deferred Revenue of B2B Products	Automating the deferred revenue against advance payments for B2B Products while still generating the invoices for full amounts.
• Discounts management	Booking of Discounts in a separate GL for better presentation of the Financial Statements.
• Customized management reporting	Customized management reporting with monthly comparatives, custom grouping suited to specific needs of the business.

> Had a great experience working with Hammad and His team. Highly Recommended.

Bilal Amjad • *CEO at InstaCare*

HLC Consultants

ONLINE PRESENCE, ERP

Case Study

CONSULTRATEGY
Innovation. Strategy. Growth

Consulting **Startup Advisory** **Accounting & Tax**

odoo

Consultrategy provides business consulting and startup advisory services.

Company size	< 10
Hosting type	Odoo Online
Implementation time	1 Month
Odoo apps	Accounting, Invoicing, CRM, Sales, Website, Blogs, Appointments, Knowledge, Documents, BI, Sign.

Key Solutions

- Appointment management — Being partner at an Accounting firm as well as managing consulting business, managing multiple appointments was a headache. This was resolved with Odoo's appointment management integrated with both the Gmail calendar and the website.
- Online presence — Being a startup, Consultrategy had no online presence. Its website, Google My Business and social media profiles were made to establish its online presence.
- Improved productivity — Teams now communicate via the Discuss app , manage their tasks in the To-do app and do all accounting in Odoo.
- Cost savings — Different subscriptions were replaced by All-in-one Odoo.

> We hired HLC Consultants, true all-rounders who helped me in Odoo ERP implementation (accounting, sales, website, PM, helpdesk integration), logo design, and startup support.
>
> They have amazed us with their work and for being a real-time professional who is willing to go an extra mile beyond what is committed. They were responsive, helpful, engaging and always kept our satisfaction atop, without any compromise on quality. Definitely recommended with thumbs up! 👍

Bilal A. Khan • *CEO at Consultrategy*

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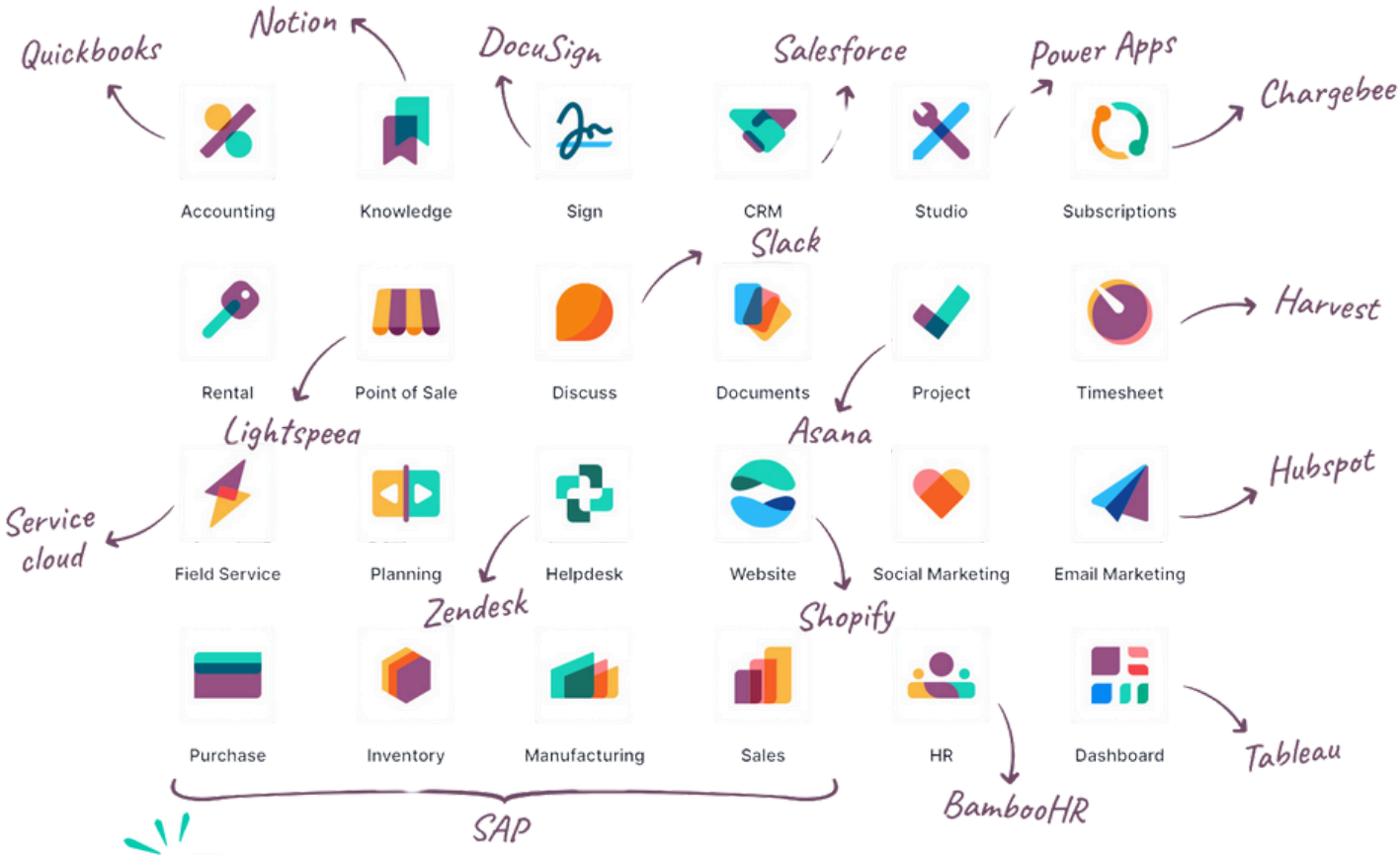
odoo

All your business on one platform.

Simple, efficient, yet affordable!

12M	6K	5K	24K	189	Sorry
Happy Users	Employees	Partners globally	References	Countries	SAP Oracle Dynamics



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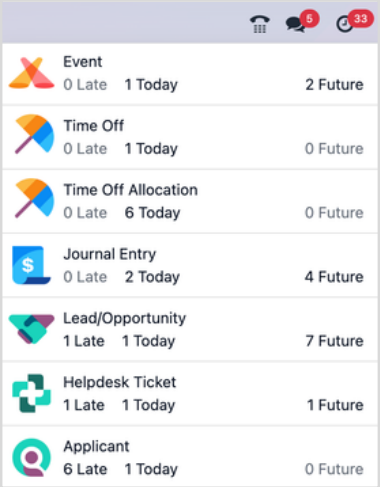

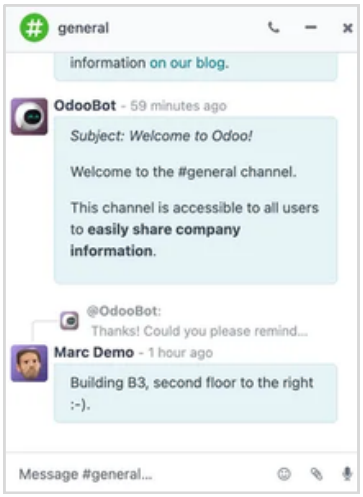

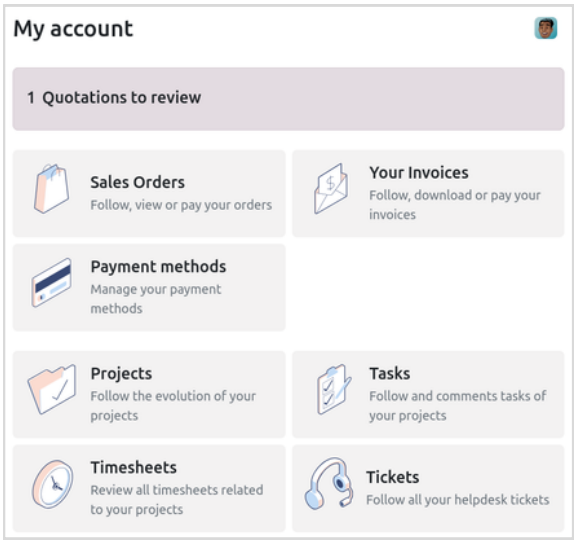

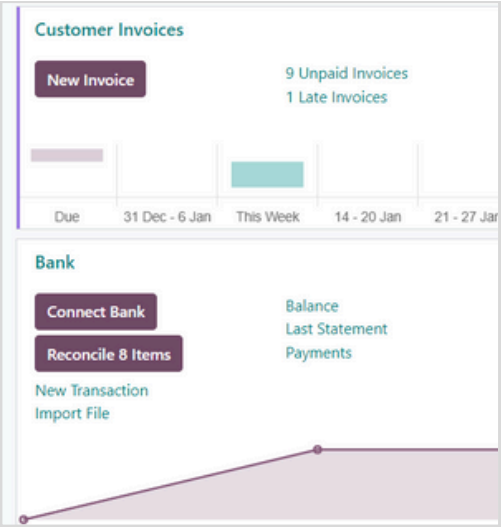

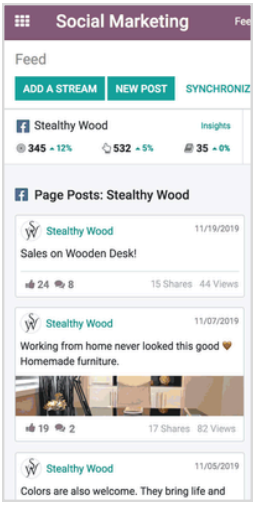

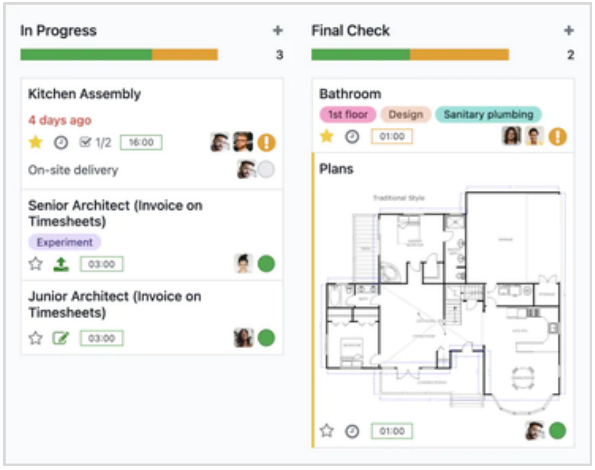

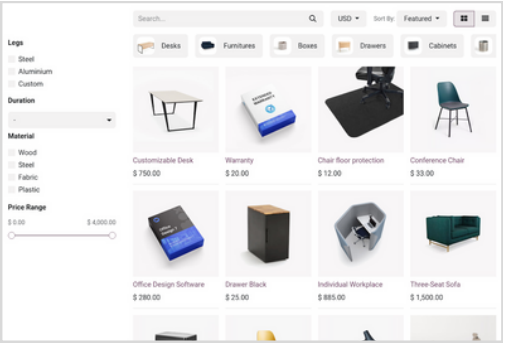

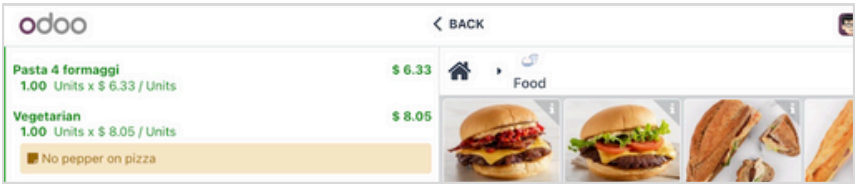

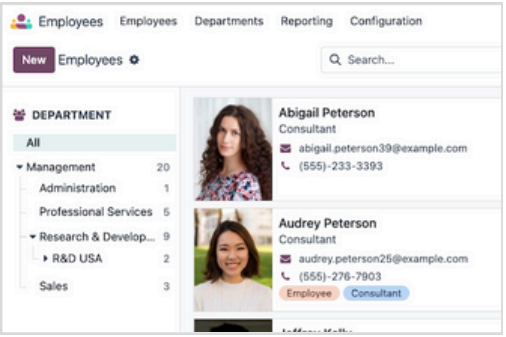

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